

## INVESTMENT

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The Comprehensive Annual Financial Report for Fiscal Year Ended June 30, 2017

#### LETTER OF CERTIFICATION

The Northern Trust Company 50 South La Salle Street Chicago, Illinois 60603 312-630-6000



To the Board of Trustees and the Executive Director:

The Northern Trust Company as Master Trustee has provided annual Statements of Account for the State Universities Retirement System Master Trust ("Trust") which, to the best of its knowledge, provide a complete and accurate reflection of The Northern Trust Company's record of the investments, receipts, disbursements, purchases and sales of securities and other transactions pertinent to the Trust for the period July 1, 2016 through June 30, 2017.

In addition to the custody of assets, pursuant to and in accordance with the terms of the agreement establishing the Trust, The Northern Trust Company provided and continues to provide the following services as Master Trustee:

- 1. Receive and hold all amounts paid to the Trust Fund by the Board of Trustees.
- 2. Accept and deliver securities in connection with investment transactions in accordance with the instructions of appointed Investment Managers.
- 3. Collect dividends and registered interest payments.
- 4. Collect matured or called securities and coupons to the extent provided in the operating guidelines of The Northern Trust Company in effect from time to time.
- 5. Transfer securities to a lending agent appointed by the Board of Trustees pursuant to directions from such lending agent.
- Begin, maintain or defend any litigation necessary in connection with the investment, 6. reinvestment of the Trust Fund and the administration of the Trust.
- Invest cash balances held from time to time in the individual investment management accounts in short term-cash equivalent securities.
- 8. Exercise rights of ownership with respect to securities held in the trust fund, including but not limited to, proxy voting in accordance with the instructions of appointed Investment Managers; respond to stock subscriptions, conversion rights, and other capital changes pursuant to procedures set forth in the operating guidelines of The Northern Trust Company in effect from time to time.
- 9. Hold securities in the name of the Trust or nominee form or other means as provided in the agreement establishing the Trust.
- 10. Use the Federal Book Entry Account System for deposit of Treasury securities, and clearing corporations as defined in Article 8 of the Illinois Uniform Commercial Code for the deposit of other securities.
- Employ agents with the consent of the Board of Trustees to the extent provided in the 11. agreement establishing the Trust.
- 12. Provide disbursement services.
- Provide security fail float income to the extent provided in the operating guidelines of 13. The Northern Trust Company in effect from time to time.

THE NORTHERN TRUST COMPANY

NTAC:3NS-20

The Northern Trust Company. Member FDIC. Equal Housing Lender

#### REPORT OF INVESTMENT ACTIVITY



1901 Fox Drive, Champaign, IL 61820-7333 800-275-7877 • 217-378-8800 • (Fax) 217-378-9800 www.surs.org

December 12, 2017

Board of Trustees State Universities Retirement System 1901 Fox Drive Champaign, IL 61820

#### Dear Board of Trustees:

I am pleased to present the *Investment Section* of the SURS *Comprehensive Annual Financial Report* for the fiscal year ended June 30, 2017, including this report on investment activity. SURS maintains both a defined benefit and a defined contribution plan, known as the Self-Managed Plan (SMP). As of June 30, 2017, the defined benefit plan is valued at approximately \$18.5 billion while the SMP is valued at approximately \$2.2 billion.

Investment performance is calculated using a time-weighted rate of return. Returns are calculated by Northern Trust using industry best practices. Northern Trust calculated performance rates of return by portfolio and all composites used throughout this section. The SURS portfolio returned 12.2% during fiscal year 2017, net of fees, exceeding the policy portfolio return of 11.7%. The relative performance for the period can be attributed to active investment manager performance across much of the portfolio.

When compared to a universe of other large public funds, the SURS net of fee return ranks in the third quartile for the one-year, and slightly above the median for the three-years ending June 30, 2017. The portfolio ranks in, or near, the top quartile of the peer universe over longer time periods.

SURS achieved its strategic asset allocation targets during fiscal year 2017. The targets were established as a result of the June 2014 asset/liability study. The updated asset allocation resulted in a significant reduction in public equity exposure and introduced emerging market debt, hedge fund-of-funds, and commodities into the portfolio. Other key accomplishments during fiscal year 2017 include:

- Significant restructuring of the investment policy to better define the active/passive decision making and the investment manager evaluation processes;
- Shift from active to passive management in the TIPS and REITs asset classes;
- Approval of a 5-year private equity funding plan, totaling \$1.7 billion, to continue SURS' longstanding presence in the asset class;
- Commitment of \$50 million to an existing infrastructure manager to continue investment in the asset class;
- Implementation of a portfolio index option overlay strategy, designed to generate incremental income to a passive equity portfolio; and
- Approval of Dimensional Target Date Retirement Income Funds and the Vanguard Federal Money Market Fund for the Self-Managed Plan line-up.

As previously mentioned, the total fund's excess return relative to the policy portfolio for fiscal year 2017 was due primarily to strong performance of SURS' active managers relative to the benchmark. Eight of nine liquid asset classes outperformed the benchmark over the fiscal year, with global REITs as the lone underperforming liquid asset class, lagging the benchmark by 20 basis points. Global REITs were transitioned from active to passive management in December 2016. Of the private, illiquid asset classes, the real estate portfolio slightly exceeded the benchmark for the year while the opportunity fund portfolio (consisting of infrastructure investments) and the private equity portfolio trailed their benchmarks for the one-year period.

#### REPORT OF INVESTMENT ACTIVITY

The infrastructure portfolio has provided good relative results relative to the benchmark over longer time periods (five years), however. Although private equity provided double digit absolute returns during the year, it lagged the public equity market benchmark, detracting from relative returns during the period. Overall, 89% of the policy allocation outperformed the benchmark for the one year.

The Manager Diversity Program, which focuses on qualified investment management firms owned by minorities, females, and persons with a disability (MFDB), continues to be a high priority. As of June 30, 2017, the MDP is valued at approximately \$3.0 billion. In total, assets under management with MFDB firms are approximately \$5.1 billion or 28.0% of the total fund.

The continuing challenge to SURS remains the funding status of the plan. Despite strong long-term returns, SURS remains substantially underfunded. SURS is approximately 44.1% funded as of June 30, 2017, when comparing the market value of assets to plan liabilities. It is important to note, however, that since FY 2011, SURS has received the full annual statutory contribution from the State of Illinois.

Within the Self-Managed Plan target-date fund products containing an income replacement component were reviewed during FY 2017. The Dimensional Target Date Retirement Income Fund series was approved by the Board in June 2017.

Detailed information on the investment program can be found in the Fiscal Year 2018 Investment Plan, available on SURS website.

SURS staff and investment consultant, with oversight from the Board of Trustees, continue to work on behalf of our constituents to secure and deliver the retirement benefits promised.

Sincerely,

Douglas C. Wesley, CFA Chief Investment Officer

Dougle C. Wesley

#### **INVESTMENT SUMMARY**

The SURS Board of Trustees is charged with the responsibility of investing the assets entrusted to them solely for the benefit of the System's participants and beneficiaries. The Trustees, in carrying out their responsibilities, adhere to applicable Illinois statutes and the prudent expert rule, which states that the Trustees must act with the care, skill, prudence and diligence under the circumstances then prevailing that a prudent man acting in a like capacity and familiar with such matters would use in the conduct of an enterprise of like character with like aims. In carrying out their fiduciary duties, the Trustees have set forth clearly defined investment policy, objectives, and strategies.

#### **Investment Policy**

The Board approves the *Statement of Investment Policy,* which outlines the investment philosophy and practices of SURS. The policy describes the organization and division of responsibilities necessary to implement the Board's philosophy and objectives prudently; establishes a framework for making investment decisions, and monitoring investment activity; and promotes effective communication between the Board, Staff, and other involved parties.

#### **Investment Objectives**

The investment objective of the total portfolio is to produce annualized investment returns, net of all management fees, which exceed the return of a composite market benchmark or policy portfolio. The policy portfolio is comprised of market indices, which are consistent with the overall asset allocation. The policy portfolio reflects a passive implementation of the investment policy. The strategic policy portfolio is comprised of the benchmarks shown below. Comparisons of total fund performance are also made with a universe of public pension funds implementing generally comparable investment policies. The public pension fund index used for comparative purposes is the InvestorForce Public DB Funds > \$1 Billion Index.

#### **Investment Strategies**

#### ■ Asset Allocation

Asset allocation studies are completed to provide an efficient allocation of assets to achieve overall risk and return objectives. An asset/liability study completed in June 2014 resulted in slight modifications to SURS' asset allocation targets and incorporated three additional asset classes: emerging market debt, hedged equities, and commodities. The modified long-term strategic asset allocation targets are:

Asset Class	Benchmark Strategic Policy	Portfolio
U.S. Equity	Dow Jones U.S. Total Stock Market Index	23.0%
Non-U.S. Equity	Morgan Stanley All Country World Ex-U.S. Index	19.0
Global Equity	Morgan Stanley All Country World Index	8.0
Private Equity	Dow Jones U.S. Total Stock Market Index + 3.0%	6.0
Fixed Income	Bloomberg Barclays U.S. Aggregate Bond Index	19.0
TIPS	Bloomberg Barclays U.S. TIPS Index	4.0
Emerging Market Debt	Blend of JP Morgan GBI-EM Global Diversified, JP Morgan EMBI Global Diversified	3.0
	and JP Morgan Corporate Emerging Markets Bond Index - Broad	
Direct Real Estate	NCREIF Open End Diversified Core Equity Index	6.0
REITs	FTSE EPRA/NAREIT Developed Index	4.0
Commodities	Bloomberg Commodity Index	2.0
Hedged Strategies	LIBOR +5.0%	5.0
Opportunity Fund	Custom benchmark of the combined investments	1.0
		100.0%

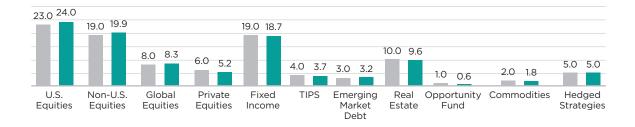
#### ■ Diversification

SURS invests in multiple asset classes utilizing various investment managers and strategies as a method to ensure overall fund diversification. As of June 30, 2017, the System had retained the services of 50 investment management firms, several of which manage multiple mandates, and an additional 12 managers through the Progress Emerging Manager of Managers program, of which four also have a direct relationship with SURS. Each investment management firm is afforded full discretion to diversify its portfolio(s) in a manner deemed appropriate. The Trustees have developed guidelines to direct the investment managers in their execution of the overall investment policy. The guidelines are specific to the asset class and strategy managed.

#### ■ Rebalancing

Proper implementation of the investment policy requires that a periodic adjustment, or rebalancing, of assets be conducted as needed to ensure conformance with policy target levels. Such rebalancing is necessary to reflect cash flows and performance imbalances among investment managers who are hired to manage assets with a specified strategy. Although a strategy may be within a specified asset class, the manager may be authorized to utilize other instruments in another asset class. SURS' rebalancing policy calls for rebalancing, as soon as practical, if an asset class exceeds or falls below its target allocation by 3%. Ongoing rebalancing of the investment portfolio occurred as needed during the year with the assistance of a cash overlay strategy and System cash flows. At year end, the fund was invested 68% in equities, 26% in fixed income, and 6% in direct real estate funds, as compared with the target allocations of 68%, 26%, and 6%, respectively. The policy target allocations that were approved by the Board on June 13, 2014, were fully implemented in fiscal year 2017 through the strategic transition of assets among investment managers and planned searches.





#### **Long-Term Investment Results**

The 10-year period ended June 30, 2017, provided returns that have matched the overall benchmark. SURS total portfolio earned an annualized total return, net of all investment management expenses, of 5.4%. As shown in the investment results table, over the long term, SURS total fund returns are consistent with its market goal (policy portfolio) and more favorable than the median public pension funds benchmark.

This consistent performance is best illustrated by the growth of \$1,000 invested in SURS total fund, the policy portfolio and median public funds index during the past 10 years. The ending points indicate that \$1,000 invested in SURS total fund would have grown to \$1,687, while the same \$1,000 invested in the policy portfolio and median public funds index would have grown to \$1,699 and \$1,642, respectively.

#### Fiscal Year 2017 Results

For the fiscal year ended June 30, 2017, SURS total fund returned 12.2%, surpassing the market goal, or policy portfolio, by 0.5%. SURS' one-year return lagged that of the median public pension fund return, as measured by the InvestorForce Public DB > \$1 Billion Index, by 0.1%. For the period, nine of the 12 asset class portfolios, including U.S. equity, non-U.S. equity, global equity, fixed income, TIPS, emerging market debt, direct real estate, hedged strategies and commodities met or exceeded the returns of their respective benchmarks. Strong absolute returns were experienced in U.S. equity, non-U.S. equity, global equity, private equity, fixed income, emerging market debt, direct real estate, hedged strategies and the Opportunity Fund.

**Total Fund** Growth of \$1,000 \$1,800 \$1,699 \$1,687 1,600 \$1.642 1,400 1,200 1.000 800 600 SURS Total Fund Policy Portfolio 400 Public Funds Index 200 0 11 1.3 15 07 09

	Fiscal Year Ended June 30				Annualized			
	2013	2014	2015	2016	2017	3 YR	5 YR	10 YR
Total Fund SURS Policy Portfolio Public Funds Index CPI-U	12.5%	18.2%	2.9%	0.2%	12.2%	5.0%	9.0%	5.4%
	12.4	18.0	2.9	0.8	11.7	5.1	9.0	5.4
	11.9	17.6	2.6	0.8	12.3	5.1	8.8	5.1
	1.8	2.1	0.1	1.0	1.6	0.9	1.3	1.6
<b>U.S. Equity</b> SURS Dow Jones U.S. Total Stock Market	21.9	24.8	7.6	0.8	18.9	8.8	14.4	7.2
	21.5	25.0	7.2	2.0	18.5	9.0	14.5	7.3
Non-U.S. Equity SURS MSCI All Country World Index Ex-U.S.	15.0	22.4	(3.7)	(9.6)	20.9	1.7	8.2	1.3
	13.6	21.8	(5.3)	(10.2)	20.5	0.8	7.2	1.1
Global Equity (2) SURS Performance Benchmark	15.1 16.6	24.3 22.9	2.7 0.7	(2.4) (3.7)	21.6 18.8	6.8 4.8	11.8 10.5	4.5 3.8
Private Equity (1) SURS Dow Jones U.S. Total Stock Market + 3%	7.1	18.7	6.2	4.4	12.9	7.4	9.8	8.0
	17.5	25.6	15.2	2.6	21.1	12.7	16.1	10.6
Fixed Income SURS Performance Benchmark	0.8 (0.7)	4.4 4.4	1.7 1.9	4.3 6.0	1.2 (0.3)	2.4 2.5	2.4 2.2	5.1 4.5
TIPS SURS Performance Benchmark	(4.4)	4.9	(2.4)	3.8	(0.1)	0.4	0.3	4.8
	(4.8)	4.4	(1.7)	4.4	(0.6)	0.6	0.3	4.3
Emerging Market Debt SURS Performance Benchmark	-	- -	- -	3.9 4.9	7.4 6.5	- -	-	-
<b>Direct Real Estate (1)</b> SURS Performance Benchmark	9.8	14.6	12.2	12.2	7.4	10.6	11.0	7.0
	9.7	13.5	11.1	12.6	7.4	10.8	10.9	4.7
Real Estate (REITs) SURS Performance Benchmark	10.1	14.1	1.7	15.4	-	5.5	8.1	4.3
	10.0	13.4	1.7	15.5	0.2	5.6	8.0	3.7
<b>Hedge Funds</b> SURS Performance Benchmark	-	- -	-	-	6.1 5.9	-	-	- -
<b>Commodities</b> SURS Performance Benchmark	-	-	-	-	(2.7)	-	-	-
	-	-	-	-	(6.5)	-	-	-
<b>Opportunity Fund</b> SURS Performance Benchmark	27.0	8.1	5.4	8.7	0.2	4.7	9.5	8.7
	6.2	1.5	5.0	6.0	7.6	6.2	6.9	3.4

Return calculations (except for private equities and direct real estate) were prepared using a time-weighted rate of return methodology in accordance with the Performance Presentation Standards of the CFA Institute.

<sup>(1)</sup> Private equity returns and direct real estate returns were prepared using an Internal Rate of Return (IRR) methodology which is consistent with industry standards. Additionally, the returns for both the portfolio and the benchmark are reported one quarter in arrears due to the length of the performance reporting cycle.

<sup>(2)</sup> MSCI World Index through July 2008; asset-weighted benchmark of MSCI World Index and MSCI All Country World Index (ACWI) from August 2008 through November 2008; MSCI ACWI since December 2008.

#### **U.S. Equities**

For the fiscal year 2017, SURS U.S. equity portfolio returned 18.9%. SURS portfolio surpassed its market benchmark, the Dow Jones U.S. Total Stock Market (DJ U.S. TSM) Index, by 0.4%. As the table indicates, the Dow Jones U.S. Total Stock Market Index returned 18.5%. Over the past year, growth outperformed value stocks, and small cap outpaced large cap stocks. The portfolio currently maintains a structural tilt to small/mid cap equities. The SURS U.S. equity portfolio is by design, style neutral relative to the Dow Jones U.S. Total Stock Market Index. The returns from this portfolio are expected to track consistently with the broad market.

The accompanying chart indicates the growth of \$1,000 invested in the U.S. equity market during the past 10 years. The ending points indicate that \$1,000 invested in SURS U.S. equity portfolio would have increased to \$2,004 (net of investment management expenses), while the same \$1,000 invested in the Dow Jones U.S. Total Stock Market Index would have increased to \$2,027.

**U.S. Equity Portfolio** 

Growth of \$1,000

F	Y 2017	3 YR	5 YR	10 YR
SURS	18.9%	8.8%	14.4%	7.2%
DJ U.S. Total Stock Market (TSM	) 18.5	9.0	14.5	7.3
DJ U.S. Large Cap TSM	18.3	9.4	14.6	7.3
DJ U.S. Large Cap Growth TSM	25.1	10.9	15.7	8.7
DJ U.S. Large Cap Value TSM	15.1	8.3	13.6	5.7
DJ U.S. Small Cap TSM	21.2	7.0	14.3	8.1
DJ U.S. Small Cap Growth TSM	26.6	5.9	14.0	8.3
DJ U.S. Small Cap Value TSM	15.9	7.8	14.4	7.8
S & P 500	17.9	9.6	14.6	7.2
Russell 3000	18.5	9.1	14.6	7.3
Russell 2000	24.6	7.4	13.7	6.9



TEN LARGEST U.S. EQUITY HOLDINGS (excludes commingled funds)	Shares	<b>Carrying Value</b>
	000 077	4400 747 074
Apple Inc	890,973	\$128,317,931
Microsoft Corp	1,401,625	96,614,011
Amazon.com Inc	75,084	72,681,312
Facebook Inc Class A	362,691	54,759,087
Johnson & Johnson	401,194	53,073,954
Wells Fargo & Co	928,538	51,450,291
JPMorgan Chase & Co	521,468	47,662,175
Alphabet Inc	49,126	45,671,460
Citigroup Inc	681,426	45,573,771
Unitedhealth Group Inc	232,216	43,057,491

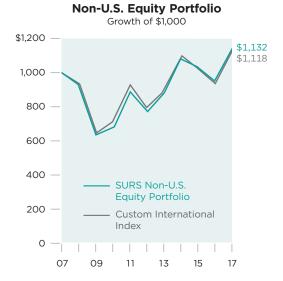
Note: A complete list of the portfolio holdings is available upon request.

#### Non-U.S. Equities

For fiscal year 2017, SURS non-U.S. equity portfolio returned 20.9%, exceeding its benchmark return by 0.4%. The non-U.S. equity portfolio performance benchmark, the Morgan Stanley All Country World Ex-US Index, rose 20.5% during the fiscal year. The benchmark represents a mixture of both developed and emerging markets, which varies over time depending on market performance. This mix accurately portrays the manner in which SURS non-U.S. equity investments are allocated.

The accompanying chart indicates the growth of \$1,000 invested in the non-U.S. equity markets during the past 10 years. The ending points indicate that \$1,000 invested in SURS non-U.S. equity portfolio would have grown to \$1,132 (net of investment management expenses), while the same \$1,000 invested in the performance benchmark would have grown to \$1,118.

FY 2017 3 YR 5 YR 10 YR SURS 20.9% 1.7% 8.2% 1.3% MSCI ACWI Ex-US 20.5 0.8 7.2 1.1 8.7 1.0 MSCI EAFE 20.3 1.1 MSCI Emerging Markets 23.7 1.1 4.0 1.9



TEN LARGEST NON-U.S. EQUITY HOLDINGS (excludes commingled funds)	Shares	<b>Carrying Value</b>
Nestle SA (Switzerland)	335.027	\$29.194.385
Allergan PLC (Ireland)	119,393	29,023,244
Sanofi (France)	285,284	27,253,884
GlaxoSmithKline PLC (United Kingdom)	1,156,502	24,569,106
Samsung Electronics Co Ltd (Republic of Korea)	10,736	22,304,306
Roche Holding AG (Switzerland)	79,101	20,170,693
Alibaba Group Holding Ltd (China)	128,817	18,150,315
SAP SE (Germany)	169,521	17,681,599
Allianz SE (Germany)	86,885	17,084,268
Reckitt Benckiser Group PLC (United Kingdom)	168,294	17,016,251

Note: A complete list of the portfolio holdings is available upon request.

#### **Global Equities**

SURS global equity portfolio surpassed its benchmark by 2.8% for the fiscal year, returning 21.6%. The benchmark for this portfolio was modified in November of 2008 from the MSCI World Index to the MSCI All Country World Index (ACWI), to include emerging markets as well as developed markets in the benchmark.

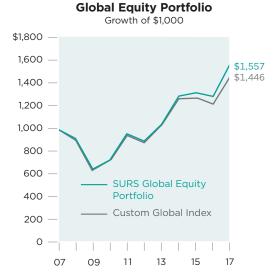
The accompanying chart indicates the growth of \$1,000 invested in the global equity markets during the past 10 years. The ending points indicate that \$1,000 invested in SURS global equity portfolio would have grown to \$1,557 (net of investment management expenses), while the same \$1,000 invested in the performance benchmark would have grown to \$1,446.

#### FY 2017 3 YR 5 YR 10 YR **SURS** 21.6% 6.8% 11.8% 4.5% MSCI ACWI 18.8 4.8 10.5 3.7 MSCI World 18.2 5.2 11.4 4.0 Dow Jones U.S. Total 14.5 Stock Market 18.5 9.0 7.3 MSCI EAFE 20.3 1.1 8.7 1.0

20.5

0.8

7.2



#### **Private Equities**

MSCI ACWI Ex-US

SURS private equity portfolio posted a positive return of 12.9% during fiscal year 2017. The portfolio's benchmark, the Dow Jones U.S. Total Stock Market Index + 3%, returned 21.1%. As of June 30, 2017, the valuation of SURS private equity portfolio was \$0.95 billion, representing 5.2% of total plan assets. Since inception, the asset class has added significant value to the SURS investment program.

1.1

SURS private equity portfolio is well diversified. Since its inception in 1990, the SURS private equity portfolio has made commitments to numerous partnership funds. The private equity portfolio is diversified by vintage year, general partner groups and sub-asset class types. This diversification effort has benefited the portfolio as different sub-classes perform better under different economic and market conditions.

Since its inception, a total of approximately \$3.2 billion has been committed to the asset class, and of this amount approximately \$2.5 billion has been invested. In addition, during this same period, SURS has received approximately \$3.2 billion in distributions, which, when combined with the current value of the portfolio, indicates that the portfolio has generated a significant return over the approximately 25-year period. The table below indicates that since inception SURS private equity portfolio has significantly exceeded its benchmark return. The returns from this asset class lag one quarter due to the time frame associated with data collection for both accounting and performance reporting purposes.

FY	2017	3 YR	5 YR	10 YR	Since Inception
SURS	12.9%	7.4%	9.8%	8.0%	20.5%
Performance Benchmark	21.1	12.7	16.1	10.6	13.3
(Dow Jones U.S. Total St	ock Ma	rket + 30	00 Basi	s Points)	)

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#### Fixed Income

The SURS fixed income portfolio returned 1.2% for fiscal year 2017, exceeding the (0.3)% return of the portfolio's benchmark by 1.5%. The fixed income portfolio's benchmark is the Bloomberg Barclays U.S. Aggregate Bond Index, which reflects the manner in which the assets are invested. SURS investment managers typically employ a Core / Core Plus approach that utilizes securities which include government, corporate, mortgage, high yield, and non-U.S. sectors. This asset class has proven to be the most consistent asset of all the portfolios, generating above benchmark returns in 24 of the past 29 fiscal years.

During fiscal year 2013, an unconstrained fixed income investment strategy was introduced into the portfolio. The addition of the unconstrained strategy provided further diversification and downside protection within the overall fixed income portfolio by introducing a strategy that has a low correlation with SURS other fixed income strategies. The unconstrained portfolio employs both a top-down and a bottomup approach to the global fixed income universe with the opportunity to add exposure to securities outside of those included in the Bloomberg Barclays U.S. Aggregate Index.

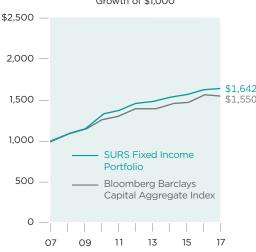
SURS fixed income portfolio is structured to capture the return of the broad market over the long term. Consequently, the returns from this portfolio will tend to track that of the broad fixed income market (Bloomberg Barclays U.S. Aggregate Bond Index) over longer periods of time.

The accompanying chart indicates the growth of \$1,000 invested in the U.S. fixed income market during the past 10 years. The ending points show that \$1,000 invested in SURS U.S. fixed income portfolio would have grown to \$1,642 (net of investment management expenses), while the same \$1,000 invested in the portfolio's benchmark would have grown to \$1,550.

### **Fixed Income Portfolio**

Growth of \$1,000





#### TEN LARGEST FIXED INCOME HOLDINGS (excludes commingled funds)

Asset Description	S & P Rating	Interest Rate	Maturity Date	Par Value	Carrying Value
Fannie Mae Mortgage-Backed Bonds	AA+	3.500	August 15, 2047	66,700,000	68,390,378
U.S. Treasury Bonds	AA+	2.875	August 15, 2045	65,795,000	66,162,531
U.S. Treasury Inflation Index Notes	AA+	0.250	January 15, 2025	38,787,000	39,334,046
Fannie Mae Mortgage-Backed Bonds	AA+	4.500	August 15, 2047	36,170,000	38,750,657
U.S. Treasury Notes	AA+	1.750	June 30, 2022	38,515,000	38,265,269
U.S. Treasury Inflation Index Bonds	AA+	0.125	July 15, 2024	37,261,000	37,693,500
U.S. Treasury Notes	AA+	2.000	May 31, 2024	36,200,000	35,908,699
U.S. Treasury Notes	AA+	1.750	May 31, 2022	35,760,000	35,550,482
U.S. Treasury Notes	AA+	0.125	April 15, 2020	33,576,000	35,115,025
U.S. Treasury Inflation Index Bonds	AA+	0.125	July 15, 2022	32,660,000	34,685,675

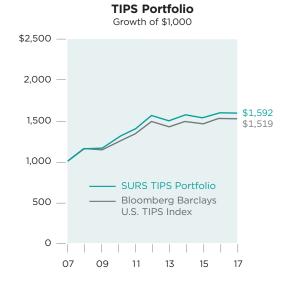
Note: A complete list of the portfolio holdings is available upon request.

#### Treasury Inflation-Protected Securities (TIPS)

At June 30, 2017, TIPS accounted for a 4.0% allocation of the total fund. During FY 2017 the TIPS portfolio was transitioned from active to passive management. The TIPS portfolio returned (0.1)% for fiscal year 2017, exceeding its Bloomberg Barclays U.S. TIPS benchmark by 0.5%. The portfolio's ten-year return outpaced the annualized benchmark return by 0.5%.

The accompanying chart indicates the growth of \$1,000 invested in the U.S. TIPS market during the past 10 years. The ending points indicate that \$1,000 invested in SURS U.S. TIPS portfolio would have grown to \$1,592 (net of investment management expenses), while the same \$1,000 invested in the portfolio's benchmark would have grown to \$1,519.

# FY 2017 3 YR 5 YR 10 YR SURS (0.1)% 0.4% 0.3% 4.8% Bloomberg Barclays U.S. TIPS (0.6) 0.6 0.3 4.3



#### **Emerging Market Debt**

SURS emerging market debt portfolio employs a combination of strategies including local currency, corporate, and blended strategies. The combination of strategies provides diversification within the asset class and gives SURS exposure to government and corporate emerging market debt denominated in U.S. Dollar or local currency. Emerging market debt became a new asset class in FY 2015 with a target allocation of 3% of the overall SURS portfolio. The emerging market debt portfolio returned 7.4% for fiscal year 2017, exceeding the annualized custom benchmark return by 0.9%.

	FY 2017	Since Inception
SURS	7.4%	4.1%
Custom Benchmark	6.5	5.0
JPM CEMBI Broad	7.0	6.3
JPM EMBI Global Diversified	6.0	6.8
JPM GBI-EM Global Diversified	6.4	3.3

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#### Real Estate

The real estate asset class target allocation of 10%, comprised of 4% global REITs and 6% direct real estate, was achieved during FY 2017. As of June 30, 2017, actual allocations were 3.9% and 5.7%, respectively.

Since its inception, a total of approximately \$1.171 billion has been committed to direct real estate funds, and of this amount approximately \$1.054 billion has been invested. The direct real estate portfolio returned 7.4% for the fiscal year, matching its benchmark. The National Council of Real Estate Investment Fiduciaries (NCREIF) Open End Diversified Core Equity (ODCE) Index benchmark returned 7.4% for the same period. The returns from this asset class lag one quarter due to the time frame associated with data collection for both accounting and performance reporting purposes.

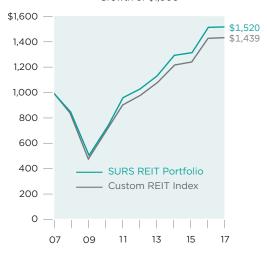
During FY 2017 the REIT portfolio was transitioned from active to passive management. SURS REIT portfolio returned 0.0% during the fiscal year, trailing its benchmark, the FTSE EPRA/NAREIT Developed Index, by 0.2%. The portfolio's five- and ten-year returns exceeded the benchmark returns by 0.1% and 0.6% on an annualized basis.

The accompanying chart indicates the growth of \$1,000 invested in the REIT market during the past 10 years. The ending points indicate that \$1,000 invested in SURS REIT portfolio would have increased to \$1,520 (net of investment management expenses), while the same \$1,000 invested in the performance benchmark would have grown to \$1,439.

	FY 2017	3 YR	5 YR	10 YR
SURS	7.4%	10.6%	11.0%	7.0%
NCREIF ODCE Index	7.4	10.8	10.9	4.7

	FY 2017	3 YR	5 YR	10 YR
SURS	0.0%	5.5%	8.1%	4.3%
Performance Benchmark	0.2	5.6	8.0	3.7
FTSE EPRA /NAREIT				
Developed	0.2	3.7	7.5	2.0
FTSE EPRA /NAREIT				
Developed Ex-US	5.3	0.8	6.9	0.3

### REITs Portfolio Growth of \$1,000



#### **Opportunity Fund**

The SURS Board of Trustees created the Opportunity Fund during fiscal year 2000 to provide an arena for investments in new opportunities, which might otherwise not be included in the total investment portfolio. Each of the investment portfolios is evaluated on an annual basis to determine whether or not they continue to merit inclusion in the fund. This unique portfolio has been designed in such a manner that no more than approximately 5% of the total fund assets can be invested in the Fund. As of June 30, 2017, there was one type of investment in the portfolio: an infrastructure portfolio. SURS has committed \$130 million to the infrastructure portfolio.

The Opportunity Fund returned 0.2% during the fiscal year, trailing its custom benchmark return by 7.4%. In order to accurately monitor these investments, a custom benchmark has been established. The benchmark reflects a passive implementation of the various portfolios included in the Fund.

	FY 2017	3 YR	5 YR	10 YR
SURS	0.2%	4.7%	9.5%	8.7%
Performance Benchmark	7.6	6.2	6.9	3.4

#### Commodities

The commodities asset class has a target allocation of 2% of the overall SURS portfolio. In December 2015, the Board of Trustees selected two active commodities managers to fulfill the 2% targeted mandate. These two managers were funded in June 2016. The first full fiscal year performance for commodities resulted in the portfolio returning (2.7%), outpacing the benchmark return by 3.8%.

	FY 2017
SURS	(2.7)%
Performance Benchmark	(6.5)

#### **Hedged Strategies**

As a result of the 2014 asset/liability study, hedged strategies became a new asset class with a target allocation of 5% of the overall SURS portfolio. A search was initiated in December 2014 to identify diversified, multi-strategy Fund of Hedge Fund providers. In October 2015, two firms were selected by the Board to manage a total of 3% of the SURS portfolio and begin the initial implementation of the hedged strategies allocation. During fiscal year 2017, the target allocation for hedged strategies was achieved. The hedged strategies portfolio returned 6.1% for fiscal year 2017, surpassing its benchmark return by 0.2%.

	FY 2017	
SURS	6.1%	
Performance Benchmark	5.9	

#### Self-Managed Plan

Fiscal year 2017 marks the nineteenth complete year of the Self-Managed Plan (SMP). As of June 30, 2017, the SMP had accumulated plan assets of approximately \$2.17 billion. This represents an increase of approximately \$345 million since the end of fiscal year 2016. Contributing to the growth in plan assets was a market-related increase, net of asset withdrawals, of \$266 million. During the past several years, SMP participants have continued to maintain a balanced exposure to equities. In aggregate, the total funds invested by SMP participants have an allocation of 70% equity, 28% fixed income, and 2% real estate. This was a 1% increase in the equity allocation as compared to last year's position.

A detailed schedule of the funds available in this plan, along with the investment totals for each fund, can be found in the accompanying table.

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#### INVESTMENT ALLOCATION

#### **Self-Managed Plan Investment Allocation** June 30, 2017

	U.S. Equity 1	Non-U.S. Equity	Fixed Income	Balanced	Real Estate	Tota
Fidelity Funds						
Fidelity Managed Income Portfolio Class 2	\$ -	\$ -	\$ 44,308,869	\$ -	\$ -	\$ 44,308,869
Fidelity U.S. Bond Index Institutional	-	-	36,694,608	-	-	36,694,608
PIMCO Total Return Institutional	-	-	40,723,097	-	-	40,723,09
Fidelity Puritan Class K	-	-	-	200,980,636	-	200,980,630
Ariel Fund Institutional	35,393,835	-	-	-	-	35,393,83
American Beacon Large Cap Value Inst	12,941,797	-	-	-	-	12,941,79
Wells Fargo Small Company Growth R6	16,469,716	-	-	-	-	16,469,71
Fidelity Growth Company Commingled Pool	109,128,831	-	-	-	-	109,128,83
Fidelity Extended Market Index Premium	44,535,916	-	-	-	-	44,535,91
Fidelity Contrafund Commingled Pool	100,393,250	-	-	-	-	100,393,250
Fidelity Low Priced Stock Class K	46,186,199	-	-	-	-	46,186,199
Fidelity 500 Index Institutional	206,738,585	-	-	-	-	206,738,58
Fidelity Diversified International Class K	-	45,675,292	-	-	-	45,675,292
Fidelity Global ex-U.S. Index Institutional	-	27,001,710	-	-	-	27,001,710
Fidelity Real Estate Investment	-	-	-	-	19,101,127	19,101,12
Fidelity Freedom Index 2005 (1)	-	-	-	590,903	-	590,90
Fidelity Freedom Index 2010 (1)	-	-	-	2,180,743	-	2,180,74
Fidelity Freedom Index 2015 (1)	-	-	-	9,344,419	-	9,344,419
Fidelity Freedom Index 2020 (1)	-	-	-	29,992,588	-	29,992,588
Fidelity Freedom Index 2025 (1)	-	-	-	38,554,493	-	38,554,49
Fidelity Freedom Index 2030 (1)	-	-	-	44,481,874	-	44,481,87
Fidelity Freedom Index 2035 (1)	-	-	-	42,484,908	-	42,484,908
Fidelity Freedom Index 2040 (1)	-	-	-	38,887,729	-	38,887,729
Fidelity Freedom Index 2045 (1)	-	-	-	22,096,175	-	22,096,17
Fidelity Freedom Index 2050 (1)	-	-	-	14,860,538	-	14,860,538
Fidelity Freedom Index 2055 (1)	-	-	-	4,963,433	-	4,963,433
Fidelity Freedom Index 2060 (1)	-	-	-	605,992	-	605,992
Fidelity Freedom Index Income	_	-	-	2,370,073	_	2,370,073
Fidelity Total	571,788,129	72,677,002	121,726,574	452,394,504	19,101,127	1,237,687,330
						60.3
TIAA-CREF Funds						
CREF Money Market Account R3	-	-	18,171,180	-	-	18,171,180
TIAA Traditional Annuity	-	-	112,010,528	-	-	112,010,52
CREF Bond Market Account R3	-	-	50,224,378	-	-	50,224,37
CREF Inflation-Linked Bond Account R3	-	-	24,910,239	-	-	24,910,23
CREF Social Choice Account R3	-	-	-	53,704,444	-	53,704,44
CREF Equity Index Account R3	87,091,852	-	-	-	-	87,091,85
CREF Growth Account R3 (2)	515,696	-	-	-	-	515,69
CREF Stock Account R3	167,994,408	-	-	-	-	167,994,40
CREF Global Equities Account R3	-	58,153,897	-	-	-	58,153,89
TIAA Real Estate Account	-	-	-	-	18,409,380	18,409,38
TIAA-CREF Large-Cap Growth Index - Inst	112,700,789	-	-	-	-	112,700,789
TIAA-CREF Lifecycle Index Fund 2010 - Inst	-	-	-	1,526,943	-	1,526,94
TIAA-CREF Lifecycle Index Fund 2015 - Inst	-	-	-	4,184,740	-	4,184,74
TIAA-CREF Lifecycle Index Fund 2020 - Inst	-	-	-	10,999,857	-	10,999,85
TIAA-CREF Lifecycle Index Fund 2025 - Inst	-	-	-	13,515,374	-	13,515,37
TIAA-CREF Lifecycle Index Fund 2030 - Inst		-	-	16,923,386	-	16,923,38
TIAA-CREF Lifecycle Index Fund 2035 - Inst	-	-	-	17,210,092	-	17,210,09
TIAA-CREF Lifecycle Index Fund 2040 - Inst	-	-	-	23,668,765	-	23,668,76
TIAA-CREF Lifecycle Index Fund 2045 - Inst		-	-	12,749,049	-	12,749,04
TIAA-CREF Lifecycle Index Fund 2050 - Ins	-	-	-	6,504,499	-	6,504,49
TIAA-CREF Lifecycle Index Fund 2055 - Inst	-	-	_	2,426,245	-	2,426,24
TIAA-CREF Lifecycle Index Fund 2060 - Inst	-	-	-	97,478	-	97,47
TIAA-CREF Lifecycle Retirement Inc - Inst	-	-	-	1,393,385	-	1,393,38
TIAA CREE Total	760 702 745	E0 1E7 007	205 716 725	164 004 357	10 400 700	015 006 60
TIAA-CREF Total	368,302,745	58,153,897	205,316,325	164,904,257	18,409,380	815,086,60 39.7
GRAND TOTALS	\$940,090,874	\$130,830,899	\$327,042,899	\$617,298,761	\$37,510,507	\$2,052,773,94
OLAND TOTALS	45.8%	6.4%	15.9%	30.1%	1.8%	100.0
SMP Forfeiture Reserve (3) SMP Disability Reserve (3)						13,364,050 98,660,57

As of June 30, 2017, the Fidelity Freedom Fund (lifecycle) series is the default fund for members who have selected the Self-Managed Plan, but have not yet selected individual mutual/variable annuity funds.
 CREF Growth Account is no longer an approved option for the Self-Managed Plan. Assets remaining in the Account were invested prior to termination of this option.
 These assets are commingled with the SURS defined benefit plan investments and accrue interest equal to the overall annual rate of return of the fund, net of fees.

#### **INVESTMENT ALLOCATION**

## Defined Benefit Plan Investment Allocation June 30, 2017 (\$ thousands)

	Fair Value
U.S. Equity Managers	
Northern Trust Asset Management	\$ 1,407,653
RhumbLine Advisers	780,743
CastleArk Management	171,581
Channing Capital Management	182,041
EARNEST Partners	137,886
Gladius Capital Management	377,309
Mesirow Financial Investment Management	169,785
Piedmont Investment Advisors	549,717
T. Rowe Price	403,309
Subtotal	4,180,024
Non-U.S. Equity Managers	
BTC Custom International Fund	1,314,020
BTC Emerging Markets Fund	219,570
Ativo Capital Management	266,222
BTC International Alpha Tilts	495,946
Fidelity Institutional Asset Management	545,142
GlobeFlex Capital	295,307
Progress Emerging Managers	205,395
Strategic Global Advisors	
Subtotal	314,823
Suptotal	3,656,425
Global Equity Managers  Mondrian Investment Partners	E0E 492
	505,482
T. Rowe Price	540,175
Wellington Management Subtotal	<u>512,166</u> 1,557,823
Drivata Favilly Managara	
Private Equity Managers	77 400
Adams Street Partners	77,499
Adams Street 2016 Global Fund	10,894
Adams Street 2015 Global Fund	34,555
Adams Street 2014 Global Fund	53,674
Adams Street 2013 Global Fund	68,360
Adams Street 2012 Global Fund	59,396
Adams Street 2009 Global Offering	83,903
Adams Street 2008 Global Offering	77,806
Adams Street 2007 Global Opportunities Portfolio	46,413
Adams Street Global Opportunities Secondary Fund	5,725
Adams Street Global Secondary Fund 5	11,555
Adams Street 2004 Non-U.S. Fund	12,422
Fairview Lincoln Fund I	33,319
Muller and Monroe Emerging PEFF	7,307
Muller and Monroe ILPEFF	496
Muller and Monroe MPEFF	9,223
Pantheon Europe Fund III	10,347
Pantheon Europe Fund VI	24,431
Pantheon Europe Fund VII	27,486
Pantheon Multi-Strategy Program 2014	
9. 9	34,525
Pantheon Global	78
Pantheon Global Secondary Fund II	3,857
Pantheon USA IX	71,957
Pantheon USA VIII	84,089
Pantheon Ventures, Inc. Subtotal	115,790 965,127
	; /
Emerging Market Debt	404074
BlueBay Emerging Markets Select Debt	184,234
Colchester Local Markets Debt Fund	110,704
Progress Emerging Manager	77,097
Prudential Emerging Markets Debt Blend	199,613
Fraderitial Emerging Markets Dept Blend	\$ 571,648

#### **INVESTMENT ALLOCATION**

#### **Defined Benefit Plan Investment Allocation** June 30, 2017 (\$ thousands)

	Fair Value
Fixed Income Managers	
Cash	\$ 283,056
State Street Global Advisors	609,656
Garcia Hamilton & Associates	311,274
LM Capital Group	163,021
Neuberger Berman	345,606 417,212
Pacific Investment Management Company - Total Return Pacific Investment Management Company - Unconstrained	417,212 473,117
Progress Emerging Managers	145,895
Pugh Capital Management	162,414
Smith Graham & Company	102,414
TCW Metropolitan West Asset Management	542,916
Subtotal	3,558,815
Treasury Inflation-Protected Securities	
RhumbLine Advisers	680,137
Subtotal	680,137
Direct Real Estate	10.077
Blue Vista Real Estate Partners IV	18,633
Brookfield Strategic Real Estate Partners II	21,281
Courtland/Pru Real Estate Global Partnership II	38,721
Crow Holdings Realty Partners VII	26,159
Dune Real Estate Parallel Fund II	24,197
Dune Real Estate Fund III	89,397
Franklin Templeton EMREFF	32,957
Franklin Templeton FTPREF	12,138
Franklin Templeton MDP Real Estate 2015 Heitman America Real Estate Trust	11,600
JPMCB Strategic Property Fund	196,755 201,753
RREEF America III Fund	261,733
RREEF West VI Fund	136
UBS Trumbull Property Fund	375,558
Subtotal	1,049,550
Real Estate Investment Securities	
BTC Developed Real Estate Index	701,890
Subtotal	701,890
Cash Overlay	
Parametric Clifton	73,489
Subtotal	73,489
Hedged Strategies KKR Prisma Codlin Fund	449,466
PAAMCO Newport Monarch Fund	450,360
Subtotal	899,826
Commodities	
Invesco Balanced Risk Commodity Trust	232,527
PIMCO Commodity Alpha Fund	97,311
Subtotal	329,838
Infrastructure Managers Alinda Capital Partners	35,072
Macquarie Infrastructure Partners II	33,866
Macquarie Infrastructure Partners III	39,864
Subtotal	108,802
SMP Forfeiture/Disability Reserves	(112,025)(B
Total Fund	<u>\$ 18,221,369</u> (A

<sup>(</sup>A) Amount includes net pending transactions of (\$386,563) and accrued investment income receivable of \$45,836.

<sup>(</sup>B) These assets are commingled with the SURS defined benefit plan investments.

Top 50 Brokers and Total Domestic Equity Investment Commissions For the Year Ended June 30, 2017

	2017			
Investment Brokerage Firm	Commission	Shares Traded	Commission per Share	
Loop Capital Markets	\$ 238,075	13,274,854	\$ 0.03	
Credit Suisse	133,759	4,680,527	0.03	
Cheevers & Company	124,815	5,409,949	0.03	
Williams Capital Group	116,402	6,344,977	0.03	
CastleOak Securities	97,674	3,447,029	0.03	
Barclays	60,634	1,969,624	0.03	
Robert W. Baird & Company	60,618	1,693,984	0.04	
Stifel, Nicolaus & Company	60,552	1,763,411	0.03	
ITG (Investment Technology Group)	57,477	1,952,475	0.03	
CAPIS (Capital Institutional Services)	57,104	1,780,277	0.03	
Cabrera Capital Markets	49,742	2,788,043	0.03	
Merrill Lynch	49,399	3,839,550	0.01	
Interstate Group	46,338	1,534,908	0.03	
Goldman Sachs	43,262	1,525,567	0.03	
JP Morgan Chase & Company	37,487	2,381,441	0.02	
William Blair & Company	36,093	1,183,611	0.03	
Stephens	32,405	1,071,458	0.03	
M Ramsey King Securities	28,303	1,138,521	0.02	
Craig-Hallum	25,717	850,695	0.03	
Jefferies & Company	22,915	839,792	0.03	
Piper Jaffray & Company	22,201	740,918	0.03	
JonesTrading Institutional Services	19,808	672,119	0.03	
Liquidnet	19,138	683,174	0.02	
CL King & Associates	17,834	579,793	0.03	
Raymond James & Associates	15,819	503,586	0.03	
Telsey Advisory Group	15,257	481,887	0.03	
Penserra Securities	14,805	505,010	0.03	
KeyBanc Capital Markets	14,433	489,794	0.03	
SunTrust Robinson Humphrey	13,387	383,229	0.03	
BNY Mellon	13,091	436,350	0.03	
Morgan Stanley	9,792	360,727	0.03	
Needham & Company	9,672	322,315	0.03	
Mischler Financial Group	9,063	608,856	0.01	
ROTH Capital Partners	8,348	278,278	0.03	
Instinet	8,052	304,003	0.03	
Sidoti & Company	7,458	149,155	0.05	
Wells Fargo Advisors	7,446	247,801	0.03	
Canaccord Adams	6,789	225,392	0.03	
Northland Securities	6,371	212,372	0.03	
RBC Capital Markets	6,115	333,848	0.03	
Leerink Swann & Company	6,084	202,795	0.03	
Citigroup Global Markets	5,713	298,916	0.03	
JMP Securities	4,983	165,919	0.03	
Deutsche Bank	4,813	150,246	0.03	
Cowen & Company	4,803	156,339	0.03	
Bloomberg Tradebook	4,671	155,667	0.04	
Keefe, Bruyette & Woods	4,658	143,636	0.03	
Dougherty & Company	4,453	148,425	0.03	
Guzman & Company	4,343	403,057	0.01	
First Analysis Securities	4,143	138,106	0.03	
All Other Brokers	90,646	3,456,922	0.03	
Grand Totals, All Brokers	\$ 1,762,960	73,409,328	\$ 0.02	

Top 50 Brokers and Total International Equity Investment Commissions For the Year Ended June 30, 2017

	2017		
		Shares	Commission
Investment Brokerage Firm	Commission	Traded	per Share
Instinet	\$ 181,797	23,346,640	\$ 0.01
Loop Capital Markets	172,419	21,539,674	0.01
UBS	156,185	17,457,137	0.01
North South Capital	146,029	4,943,833	0.03
Bank of New York ConvergEx Execution	117,538	10,635,801	0.01
ITG (Investment Technology Group)	105,227	12,453,516	0.01
Goldman Sachs	82,275	12,275,293	0.01
Jefferies & Company	80,118	10,267,741	0.01
Deutsche Bank	75,229	7,617,518	0.02
BTIG (Bass Trading International Group)	69,220	3,510,315	0.02
CLSA	64,920	25,016,475	0.01
Citigroup Global Markets	62,076	8,648,447	0.01
Credit Suisse	47,213	5,350,687	0.01
Cheevers & Company	45,323	4,526,882	0.01
M Ramsey King Securities	44,086	13,563,400	0.00
Penserra Securities	44,036	6,116,292	0.01
Morgan Stanley	32,503	7,044,824	0.01
Cabrera Capital Markets	27,737	3,729,621	0.01
Merrill Lynch	27,716	6,980,193	0.00
Northern Trust Securities	27,200	6,864,281	0.00
JP Morgan Chase & Company	25,766	2,322,102	0.02
Macquarie Securities	22,724	2,666,282	0.01
HSBC	17,848	3,911,818	0.01
Fig Group LLC	17,273	3,674,600	0.00
Cowen & Company	13,242	398,400	0.03
Bloomberg Tradebook	11,269	2,253,806	0.01
Weeden & Company	11,204	1,656,920	0.01
Exane	10,994	960,718	0.02
Barclays	10,829	727,487	0.01
Liquidnet	9,361	739,813	0.01
Pavilion Global Markets	8,861	302,000	0.03
Mischler Financial Group	8,565	1,332,031	0.00
Wallachbeth Capital	7,224	1,444,709	0.01
Sanford C. Bernstein	6,752	757,615	0.01
Tribal Capital Markets	5,718	1,354,500	0.00
Royal Bank of Canada	4,283	276,131	0.02
Mizuho Securities	4,223	194,000	0.02
Daiwa Securities Group	4,024	221,100	0.02
Cantor Fitzgerald	3,822	252,048	0.02
KCG Holdings	3,413	736,172	0.00
Societe Generale Securities	2,807	127,484	0.01
Scotia Capital	1,938	136,900	0.02
Sumitomo Mitsui Banking Corporation	1,923	416,400	0.00
Andes Capital Group	1,875	71,100	0.03
Divine Capital Markets	1,823	72,000	0.03
BMO Capital Markets	1,601	85,344	0.03
Knight Execution & Clearing Services	1,271	252,593	0.01
Williams Capital Group Natixis Securities Americas	1,141 860	260,219	0.00 0.02
		35,983	
CastleOak Securities All Other Brokers	821 8,069	24,020	0.03 0.00
All Other Diokers	8,009	1,677,601	0.00
Grand Totals, All Brokers	\$ 1,840,371	241,230,466	\$ 0.01

## Top 50 Brokers and Total Global Equity Investment Commissions For the Year Ended June 30, 2017

Investment Brokerage Firm			2017			
Morgan Stanley	Investment Brokerage Firm	Commission		Commission per Share		
UBS	Goldman Sachs	\$ 64,008	7,293,660	\$ 0.01		
JP Morgan Chase & Company	Morgan Stanley	63,252	7,645,583	0.01		
Bank of America (14,500 6,760,481 0.0) (Liftgroup Global Markets 46,500 4,367,489 0.0) Sanford C, Bernstein 44,848 5,017,582 0.0 Credit Suisse 43,793 4,291,712 0.0) Loop Capital Markets 35,650 6,020,333 0.0 Deutsche Bank 35,640 4,163,956 0.0) Suisse Cabrera Capital Markets 35,650 4,165,956 0.0) Suisse Cabrera Capital Markets 32,855 1,591,979 0.0) Mischler Financial Group 30,293 1,392,000 0.0) Sarclays 27,443 1,592,143 0.0) Letesche Sank 0.0 2,443 0.0 Instinct 42,704 2,523,453 0.0) Letesche Sank 0.0 2,443 0.0 Instinct 42,704 2,523,453 0.0) Letesche Sank 0.0 2,293 1,392,000 0.0 Instinct 42,704 2,523,453 0.0) Letesche Sank 0.0 2,293 1,392,000 0.0 Macquarie Securities 19,733 2,114,841 0.0) CLSA 17,897 4,521,239 0.0) Macquarie Securities 19,733 2,114,841 0.0) CLSA 17,897 4,521,239 0.0) Macquarie Securities 16,250 556,097 0.0) Rescourse Sank 0.0 1,4773 4,521,239 0.0) Letesche Markets 15,956 1,346,718 0.0) Normura 14,785 2,414,488 0.0) Letuclidente 14,765 2,414,488 0.0) Letuclidente 11,931 20,540 0.0 Rensura Securities 11,931 205,404 0.0 Rensura Securities Securit	UBS	50,692	7,534,837	0.01		
Citigroup Global Markets         46,004         4367,489         0.0           Sanford C, Bernstein         44,848         5,017,582         0.0           Cheevers & Company         44,552         623,551         0.0           Cheevers & Company         43,793         4,291,712         0.0           Coop Capital Markets         35,660         6,020,323         0.0           Deutsche Bank         35,660         4,163,996         0.0           Clabera Capital Markets         32,855         1,591,979         0.0           Mischler Financial Group         30,293         1,392,000         0.0           Barclays         27,443         1,592,143         0.0           Reliancial Group         26,645         746,534         0.0           Institut         24,704         2,523,453         0.0           Institut         24,704         2,523,453         0.0           Jefferies & Company         22,934         1,983,167         0.0           Macquarie Scurities         19,733         2,114,841         0.0           CLSA         17,897         4,521,239         0.0           Academy Securities         16,250         556,097         0.0           RBC Capital Markets	JP Morgan Chase & Company	50,680	7,555,180	0.01		
Sanford C. Bernstein	Bank of America	46,500	6,760,481	0.01		
Cheevers & Company Credit Suisse	Citigroup Global Markets	46,004	4,367,489	0.01		
Credit Suisse         43,793         4,291,712         0.0           Lop Capital Markets         35,650         6,202,323         0.0           Deutsche Bank         35,460         4,163,956         0.0           Cabrera Capital Markets         32,855         1,591,979         0.0           Mischler Financial Group         30,293         1,392,000         0.0           Barclays         27,443         1,592,143         0.0           Instinct         26,645         746,534         0.0           Instinct         24,704         2,523,453         0.0           Macquarie Securities         19,733         2,114,841         0.0           CLSA         17,897         4,521,239         0.0           Academy Securities         16,250         556,097         0.0           RBC Capital Markets         16,250         556,097         0.0           Nomura         14,785         2,414,488         0.0           Liquidnet         14,785         2,414,488         0.0           Liquidnet         14,785         2,414,488         0.0           Exame         14,262         2,630,751         0.0           Exame         14,262         2,630,751         0.0 </td <td>Sanford C. Bernstein</td> <td>44,848</td> <td>5,017,582</td> <td>0.04</td>	Sanford C. Bernstein	44,848	5,017,582	0.04		
Loop Capital Markets	Cheevers & Company	44,552	623,551	0.07		
Deutsche Bank         35,460         4,163,956         0.0           Cabrera Capital Markets         32,855         1,591,979         0.0           Mischler Financial Group         30,233         1,392,000         0.0           Barclays         27,443         1,592,143         0.0           Instinet         26,645         746,534         0.0           Instinet         24,704         2,523,453         0.0           Macquarie Securities         19,733         2,114,841         0.0           CLSA         17,897         4,521,239         0.0           Academy Securities         16,250         556,097         0.0           Academy Securities         15,956         1,346,718         0.0           Momura         14,785         2,414,488         0.0           Liquidnet         14,773         4,601,175         0.0           Exane         14,262         2,630,751         0.0           Merrill Lynch         13,349         8,660,551         0.0           Merrill Lynch         10,931         205,404         0.0           Merrill Lynch         10,931         205,404         0.0           Merrill Lynch         10,932         4,900,543         0.	Credit Suisse	43,793	4,291,712	0.02		
Cabrera Capital Markets         32,855         1,591,979         0.0           Mischler Financial Group         30,293         1,392,000         0.0           Barclays         27,443         1,592,143         0.0           Institut         26,645         746,534         0.0           Institut         24,704         2,523,453         0.0           Jefferies & Company         22,934         1,983,167         0.0           Macquarie Securities         19,733         2,114,841         0.0           CLSA         17,897         4,521,239         0.0           Academy Scurities         16,250         556,097         0.0           RBC Capital Markets         15,956         1,346,718         0.0           Nomura         14,795         2,414,488         0.0           Liquidnet         14,773         4,601,175         0.0           Exance         14,262         2,530,751         0.0           Exance         11,931         205,404         0.0           Merrill Lynch         13,349         8,660,551         0.0           Merrill Lynch         13,349         8,660,551         0.0           Caste Oak Securities         10,179         316,900	Loop Capital Markets	35,650	6,020,323	0.04		
Mischler Financial Group	Deutsche Bank	35,460	4,163,956	0.01		
Barclays	Cabrera Capital Markets	32,855	1,591,979	0.02		
Telsey Advisory Group instinet	Mischler Financial Group	30,293	1,392,000	0.02		
Instinet	Barclays	27,443	1,592,143	0.04		
Jefferies & Company	Telsey Advisory Group	26,645	746,534	0.04		
Macquarie Securities         19,733         2,114,841         0.0           CLSA         17,897         4,521,239         0.0           Academy Securities         16,250         556,097         0.0           RBC Capital Markets         15,956         1,346,718         0.0           Nomura         14,785         2,414,488         0.0           Liquidnet         14,773         4,601,175         0.0           Merrill Lynch         14,262         2,630,751         0.0           Merrill Lynch         13,349         8,660,551         0.0           Merrill Lynch         19,31         205,404         0.0           Merrill Lynch         19,325         4,900,543         0.0           Merrill Lynch         11,931         205,404         0.0           Merrill Lynch         19,252         4,900,543         0.0           Merrill Lynch         11,931         205,404         0.0           Merrill Lynch         11,931         205,404         0.0           Merrill Lynch         11,031         205,404         0.0           Castle Colk Securities         10,179         316,900         0.0           Automomous Research         8,847         1,630,564	Instinet	24,704	2,523,453	0.01		
CLSA       17,897       4,521,239       0.0         Academy Securities       16,250       556,097       0.0         RBC Capital Markets       15,956       1,346,718       0.0         Nomura       14,785       2,414,488       0.0         Liquidhet       14,773       4,601,175       0.0         Exane       14,773       4,601,175       0.0         Merrill Lynch       13,349       8,660,551       0.0         Merrill Lynch       13,349       8,660,551       0.0         Penserra Securities       11,931       205,404       0.0         ITG (Investment Technology Group)       10,925       4,900,543       0.0         CastleOak Securities       10,179       316,900       0.0         Autonomous Research       8,847       1,630,564       0.0         Acather Partners       8,799       492,321       0.0         Drexel Hamilton       8,259       237,873       0.0         Evercore Partners       8,799       492,321       0.0         BMO Capital Markets       6,880       236,856       0.0         HSBC       6,681       1,438,357       0.0         Robert W. Baird & Company       6,681       1,438,3	Jefferies & Company	22,934	1,983,167	0.02		
Academy Securities  16,250	Macquarie Securities	19,733	2,114,841	0.01		
RBC Capital Markets  \text{Nomura} \ 15,956 \ 1,346,718 \ 0.00 \text{Nomura} \ 14,785 \ 2,414,488 \ 0.00 \text{Liquidnet} \ 14,773 \ 4,601,175 \ 0.00 \text{Exane} \ 14,262 \ 2,630,751 \ 0.00 \text{Merrill Lynch} \ 13,349 \ 8,660,551 \ 0.00 \text{Penserra Securities} \ 11,931 \ 205,404 \ 0.00 \text{ITG (Investment Technology Group)} \ 10,925 \ 4,900,543 \ 0.00 \text{Autonomous Research} \ 8,847 \ 1,630,564 \ 0.00 \text{Autonomous Research} \ 8,847 \ 1,630,564 \ 0.00 \text{Redburn Partners} \ 8,799 \ 492,321 \ 0.00 \text{Drexel Hamilton} \ 8,259 \ 237,873 \ 0.00 \text{Evercore Partners} \ 7,546 \ 697,094 \ 0.00 \text{BMC Capital Markets} \ 6,880 \ 256,856 \ 0.00 \text{HSBC} \ 6,681 \ 1,436,357 \ 0.00 \text{Robert W. Baird & Company} \ 6,634 \ 171,822 \ 0.00 \text{BITG (Bass Trading International Group)} \ 5,021 \ 177,538 \ 0.00 \text{Guzman & Company} \ 4,796 \ 193,034 \ 0.00 \text{Wells Fargo Advisors} \ 4,713 \ 404,246 \ 0.00 \text{Daiwa Securities Group} \ 4,786 \ 698,121 \ 0.00 \text{Daiwa Securities Group} \ 4,786 \ 698,121 \ 0.00 \text{Daiwa Securities Group} \ 4,786 \ 698,121 \ 0.00 \text{Daiwa Securities Group} \ 4,796 \ 193,034 \ 0.00 \text{Wells Fargo Advisors} \ 4,175 \ 175,209 \ 0.00 \text{Daiwa Securities Group} \ 4,796 \ 193,034 \ 0.00 \text{Wells Fargo Advisors} \ 4,175 \ 175,209 \ 0.00 \text{Daiwa Securities Group} \ 4,796 \ 193,034 \ 0.00 \text{Wells Fargo Advisors} \ 4,175 \ 175,209 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities Group} \ 4,369 \ 608,121 \ 0.00 \text{Daiwa Securities} \ 4,175 \ 175,209 \ 0.00 Daiwa Securi	CLSA	17,897	4,521,239	0.01		
Nomura 14,785 2,414,488 0.0. Liquidnet 14,773 4,601,175 0.00 Exame 14,262 2,630,751 0.00 Merrill Lynch 13,349 8,660,551 0.00 Pensierra Securities 11,931 205,404 0.00 Lift (Investment Technology Group) 10,925 4,900,543 0.00 CastleOak Securities 10,179 316,900 0.00 Autonomous Research 8,799 492,321 0.00 Prexel Hamilton 8,259 237,873 0.00 Exercore Partners 7,546 697,094 0.00 BMO Capital Markets 6,880 236,856 0.00 BMO Capital Markets 6,981 1,175,538 0.00 BMO Capital Markets 6,981 1,175 175,209 0.00 BMO Capital Markets 7,175 175,209 0.00 BMO Capital Markets 7,175 175,209 0.00 BMO Capital Markets 7,396 1,111 1,17,66 0.00 BMO Capital Markets 7,707 6,082,441 0	Academy Securities	16,250	556,097	0.03		
Liquidnet 14,773 4,601,175 0.00 Exane 14,262 2,630,751 0.00 Merrill Lynch 13,349 8,660,551 0.00 Merrill Lynch 11,931 205,404 0.00 Merrill Lynch 10,925 4,900,543 0.00 Merrill Lynch 10,925 0.00 Merrill Lynch 10	RBC Capital Markets	15,956	1,346,718	0.02		
Exane       14,262       2,630,751       0.00         Merrill Lynch       13,349       8,660,551       0.00         Penserra Securities       11,931       205,404       0.00         LTG (Investment Technology Group)       10,925       4,900,543       0.00         CastleOak Securities       10,179       316,900       0.00         Autonomous Research       8,847       1,630,564       0.00         Redburn Partners       8,799       492,321       0.00         Drexel Hamilton       8,259       237,873       0.00         Evercore Partners       6,880       236,856       0.00         BMO Capital Markets       6,880       236,856       0.00         HSBC       6,681       1,438,357       0.00         Robert W. Baird & Company       6,681       1,438,357       0.00         Banco Itau       6,068       371,109       0.00         BTIG (Bass Tracling International Group)       5,021       177,538       0.00         Guzman & Company       4,796       193,034       0.00         Wells Fargo Advisors       4,713       404,246       0.0         Daiwa Securities Group       4,580       329,687       0.0         Cowe	Nomura	14,785	2,414,488	0.01		
Merrill Lynch     13,349     8,660,551     0.00       Penserra Securities     11,931     205,404     0.00       ITG (Investment Technology Group)     10,925     4,900,543     0.00       CastleOak Securities     10,179     316,900     0.01       Autonomous Research     8,847     1,630,564     0.01       Redburn Partners     8,799     492,321     0.00       Drexel Hamilton     8,259     237,873     0.01       Evercore Partners     7,546     697,094     0.01       BMO Capital Markets     6,880     236,856     0.01       HSBC     6,681     1,438,357     0.01       Robert W. Baird & Company     6,634     171,922     0.0       Banco Itau     6,068     371,109     0.0       BTIG (Bass Trading International Group)     5,021     177,538     0.0       Guzman & Company     4,796     193,034     0.0       Wells Fargo Advisors     4,713     404,246     0.0       Daiwa Securities Group     4,580     329,687     0.0       Cowen & Company     4,580     329,687     0.0       Wells Fargo Advisors     4,713     404,246     0.0       Daiwa Securities Group     4,580     329,687     0.0       Cowen & C	Liquidnet	14,773	4,601,175	0.00		
Penserra Securities	Exane	14,262	2,630,751	0.00		
ITG (Investment Technology Group)	Merrill Lynch	13,349	8,660,551	0.00		
CastleOak Securities       10,179       316,900       0.0         Autonomous Research       8,847       1,630,564       0.0         Redburn Partners       8,799       492,321       0.0         Drexel Hamilton       8,259       237,873       0.0         Evercore Partners       7,546       697,094       0.0         BMO Capital Markets       6,880       236,856       0.0         HSBC       6,681       1,438,357       0.0         Robert W. Baird & Company       6,681       1,438,357       0.0         Banco Itau       6,068       371,109       0.0         BTIG (Bass Trading International Group)       5,021       177,538       0.0         Guzman & Company       4,796       193,034       0.0         Wells Fargo Advisors       4,713       404,246       0.0         Daiwa Securities Group       4,580       329,687       0.0         Cowen & Company       4,580       329,687       0.0         Bank of America Securities       4,172       108,949       0.0         Bank of America Securities       4,175       175,209       0.0         CL King & Associates       4,121       117,766       0.0         Renaissance C	Penserra Securities	11,931	205,404	0.06		
Autonomous Research Redburn Partners Robert W. Baird & Gengany Robert W. Baird & Company Robert W. Baird & Robert W. Baird Robert W. Robe	ITG (Investment Technology Group)	10,925	4,900,543	0.00		
Redburn Partners 8,799 492,321 0.00 Drexel Hamilton 8,259 237,873 0.00 Evercore Partners 7,546 697,094 0.00 BMO Capital Markets 6,880 236,856 0.00 HSBC 6,681 1,438,357 0.00 Robert W. Baird & Company 6,6634 171,822 0.00 Banco Itau 6,068 371,109 0.00 BTIG (Bass Trading International Group) 5,021 177,538 0.00 Guzman & Company 4,796 193,034 0.00 Wells Fargo Advisors 4,713 404,246 0.00 Daiwa Securities Group 4,472 108,949 0.00 Bank of America Securities 4,472 108,949 0.00 Mizuho Securities 4,175 175,209 0.00 Mizuho Securities 4,175 175,209 0.00 CL King & Associates 4,121 117,766 0.00 Renaissance Capital Markets 3,485 348,549 0.00 SMBC Nikko Securities 3,485 348,549 0.00 Sturdivant and Company 3,431 137,424 0.00 Kepler Capital Markets 3,396 171,265 0.00 Credit Agricole All Other Brokers 87,707 6,082,441 0.00	CastleOak Securities	10,179	316,900	0.03		
Drexel Hamilton       8,259       237,873       0.00         Evercore Partners       7,546       697,094       0.01         BMO Capital Markets       6,880       236,856       0.00         HSBC       6,681       1,438,357       0.00         Robert W. Baird & Company       6,634       171,822       0.00         Banco Itau       6,068       371,109       0.00         BTIG (Bass Trading International Group)       5,021       177,538       0.0         Guzman & Company       4,796       193,034       0.00         Wells Fargo Advisors       4,713       404,246       0.0         Daiwa Securities Group       4,580       329,687       0.00         Cowen & Company       4,472       108,949       0.0         Bank of America Securities       4,175       175,209       0.0         Mizuho Securities       4,175       175,209       0.0         CL King & Associates       4,121       117,766       0.0         Renaissance Capital       4,017       290,365       0.0         SMBC Nikko Securities       3,948       64,200       0.0         Virtu Financial Capital Markets       3,485       348,549       0.0         Stur	Autonomous Research	8,847	1,630,564	0.01		
Evercore Partners       7,546       697,094       0.05         BMO Capital Markets       6,880       236,856       0.05         HSBC       6,681       1,438,357       0.05         Robert W. Baird & Company       6,634       171,822       0.0         Banco Itau       6,068       371,109       0.05         BTIG (Bass Trading International Group)       5,021       177,538       0.05         Guzman & Company       4,796       193,034       0.05         Wells Fargo Advisors       4,713       404,246       0.0         Daiwa Securities Group       4,580       329,687       0.05         Cowen & Company       4,472       108,949       0.0         Bank of America Securities       4,369       608,121       0.0         Mizuho Securities       4,175       175,209       0.0         CL King & Associates       4,121       117,766       0.0         Renaissance Capital       4,017       290,365       0.0         SMBC Nikko Securities       3,948       64,200       0.0         Virtu Financial Capital Markets       3,485       348,549       0.0         Sturdivant and Company       3,431       137,424       0.0 <t< td=""><td>Redburn Partners</td><td>8,799</td><td>492,321</td><td>0.06</td></t<>	Redburn Partners	8,799	492,321	0.06		
BMO Capital Markets       6,880       236,856       0.00         HSBC       6,681       1,438,357       0.00         Robert W. Baird & Company       6,634       171,822       0.00         Banco Itau       6,068       371,109       0.00         BTIG (Bass Trading International Group)       5,021       177,538       0.00         Guzman & Company       4,796       193,034       0.00         Wells Fargo Advisors       4,713       404,246       0.0         Daiwa Securities Group       4,580       329,687       0.0         Cowen & Company       4,472       108,949       0.0         Bank of America Securities       4,369       608,121       0.0         Mizuho Securities       4,175       175,209       0.0         CL King & Associates       4,121       117,766       0.0         Renaissance Capital       4,017       290,365       0.0         SMBC Nikko Securities       3,948       64,200       0.0         Wirtu Financial Capital Markets       3,485       348,549       0.0         Sturdivant and Company       3,431       137,424       0.0         Kepler Capital Markets       3,396       171,265       0.0	Drexel Hamilton			0.03		
HSBC   6,681   1,438,357   0.00	Evercore Partners	7,546	697,094	0.05		
Robert W. Baird & Company       6,634       171,822       0.00         Banco Itau       6,068       371,109       0.01         BTIG (Bass Trading International Group)       5,021       177,538       0.01         Guzman & Company       4,796       193,034       0.01         Wells Fargo Advisors       4,713       404,246       0.00         Daiwa Securities Group       4,580       329,687       0.01         Cowen & Company       4,472       108,949       0.00         Bank of America Securities       4,369       608,121       0.01         Mizuho Securities       4,175       175,209       0.01         CL King & Associates       4,121       117,766       0.01         Renaissance Capital       4,017       290,365       0.01         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.07         Kepler Capital Markets       3,396       171,265       0.01         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.01	BMO Capital Markets			0.03		
Banco Itau       6,068       371,109       0.00         BTIG (Bass Trading International Group)       5,021       177,538       0.00         Guzman & Company       4,796       193,034       0.00         Wells Fargo Advisors       4,713       404,246       0.00         Daiwa Securities Group       4,580       329,687       0.00         Cowen & Company       4,472       108,949       0.00         Bank of America Securities       4,369       608,121       0.00         Mizuho Securities       4,175       175,209       0.00         CL King & Associates       4,121       117,766       0.00         SMBC Nikko Securities       4,017       290,365       0.00         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.00         Kepler Capital Markets       3,396       171,265       0.00         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00	HSBC		1,438,357	0.01		
BTIG (Bass Trading International Group) 5,021 177,538 0.00 Guzman & Company 4,796 193,034 0.00 Wells Fargo Advisors 4,713 404,246 0.00 Daiwa Securities Group 4,580 329,687 0.00 Gowen & Company 4,472 108,949 0.00 Bank of America Securities 4,472 108,949 0.00 Gowen & Company 4,580 608,121 0.00 Gowen & Company 6,472 108,949 0.00 Gowen & Company 6,475 175,209 0.00 Gowen & Company 6,475 175,209 0.00 Gowen &				0.04		
Guzman & Company       4,796       193,034       0.00         Wells Fargo Advisors       4,713       404,246       0.00         Daiwa Securities Group       4,580       329,687       0.00         Cowen & Company       4,472       108,949       0.00         Bank of America Securities       4,369       608,121       0.00         Mizuho Securities       4,175       175,209       0.00         CL King & Associates       4,121       117,766       0.00         Renaissance Capital       4,017       290,365       0.00         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.00         Kepler Capital Markets       3,396       171,265       0.00         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00				0.02		
Wells Fargo Advisors       4,713       404,246       0.00         Daiwa Securities Group       4,580       329,687       0.00         Cowen & Company       4,472       108,949       0.00         Bank of America Securities       4,369       608,121       0.00         Mizuho Securities       4,175       175,209       0.00         CL King & Associates       4,121       117,766       0.00         Renaissance Capital       4,017       290,365       0.00         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.00         Kepler Capital Markets       3,396       171,265       0.00         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00				0.03		
Daiwa Securities Group       4,580       329,687       0.00         Cowen & Company       4,472       108,949       0.00         Bank of America Securities       4,369       608,121       0.00         Mizuho Securities       4,175       175,209       0.00         CL King & Associates       4,121       117,766       0.00         Renaissance Capital       4,017       290,365       0.00         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.00         Kepler Capital Markets       3,396       171,265       0.00         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00				0.02		
Cowen & Company       4,472       108,949       0.00         Bank of America Securities       4,369       608,121       0.00         Mizuho Securities       4,175       175,209       0.00         CL King & Associates       4,121       117,766       0.01         Renaissance Capital       4,017       290,365       0.00         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.00         Kepler Capital Markets       3,396       171,265       0.00         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00	•			0.04		
Bank of America Securities       4,369       608,121       0.00         Mizuho Securities       4,175       175,209       0.00         CL King & Associates       4,121       117,766       0.00         Renaissance Capital       4,017       290,365       0.00         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.00         Kepler Capital Markets       3,396       171,265       0.00         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00	·			0.03		
Mizuho Securities     4,175     175,209     0.00       CL King & Associates     4,121     117,766     0.00       Renaissance Capital     4,017     290,365     0.00       SMBC Nikko Securities     3,948     64,200     0.00       Virtu Financial Capital Markets     3,485     348,549     0.00       Sturdivant and Company     3,431     137,424     0.00       Kepler Capital Markets     3,396     171,265     0.00       Credit Agricole     3,141     2,134,168     0.00       All Other Brokers     87,707     6,082,441     0.00				0.04		
CL King & Associates     4,121     117,766     0.00       Renaissance Capital     4,017     290,365     0.00       SMBC Nikko Securities     3,948     64,200     0.00       Virtu Financial Capital Markets     3,485     348,549     0.00       Kepler Capital Markets     3,431     137,424     0.00       Kepler Capital Markets     3,396     171,265     0.00       Credit Agricole     3,141     2,134,168     0.00       All Other Brokers     87,707     6,082,441     0.00				0.01		
Renaissance Capital       4,017       290,365       0.00         SMBC Nikko Securities       3,948       64,200       0.00         Virtu Financial Capital Markets       3,485       348,549       0.00         Sturdivant and Company       3,431       137,424       0.00         Kepler Capital Markets       3,396       171,265       0.00         Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00	Mizuho Securities			0.02		
SMBC Nikko Securities     3,948     64,200     0.00       Virtu Financial Capital Markets     3,485     348,549     0.00       Sturdivant and Company     3,431     137,424     0.00       Kepler Capital Markets     3,396     171,265     0.00       Credit Agricole     3,141     2,134,168     0.00       All Other Brokers     87,707     6,082,441     0.00	CL King & Associates			0.03		
Virtu Financial Capital Markets     3,485     348,549     0.00       Sturdivant and Company     3,431     137,424     0.00       Kepler Capital Markets     3,396     171,265     0.00       Credit Agricole     3,141     2,134,168     0.00       All Other Brokers     87,707     6,082,441     0.00	·			0.01		
Sturdivant and Company     3,431     137,424     0.00       Kepler Capital Markets     3,396     171,265     0.00       Credit Agricole     3,141     2,134,168     0.00       All Other Brokers     87,707     6,082,441     0.00	SMBC Nikko Securities			0.06		
Kepler Capital Markets     3,396     171,265     0.00       Credit Agricole     3,141     2,134,168     0.00       All Other Brokers     87,707     6,082,441     0.00	·			0.01		
Credit Agricole       3,141       2,134,168       0.00         All Other Brokers       87,707       6,082,441       0.00	· ·			0.02		
All Other Brokers 87,707 6,082,441 0.00	· · · ·			0.02		
				0.00		
Grand Totals, All Brokers \$ 1,055,439 119,991,295 \$ 0.00	All Other Brokers	87,707 ——————————————————————————————————	6,082,441	0.01		
	Grand Totals, All Brokers	\$ 1,055,439	119,991,295	\$ 0.01		

## Top 50 Brokers and Total Fixed Income Investment Brokerage For the Year Ended June 30, 2017

	2017
Investment Brokerage Firm	Fair Value Traded
CastleOak Securities	\$ 1,324,940,275
Loop Capital Markets	893,689,610
Credit Suisse	803,905,659
Goldman Sachs	704,156,270
Barclays	670,363,043
JP Morgan Chase & Company	624,129,024
Citigroup Global Markets	574,065,695
Nomura	488,761,953
Morgan Stanley	331,739,678
Deutsche Bank	317,569,242
Wells Fargo Advisors	251,027,777
Bank of America	222,034,088
BNP Paribas	198,773,580
RBS Securities	160,227,005
Cabrera Capital Markets	126,025,687
Merrill Lynch	124,973,934
Mischler Financial Group RBC Dain Rauscher	96,405,223
Jefferies & Company	88,361,334 77,067,994
Williams Capital Group	77,007,994
Drexel Hamilton	75,330,147
Citibank	66,972,312
BMO Capital Markets	59,256,505
HSBC	53,230,303
RBC Capital Markets	51,867,622
Bank of America Securities	48,787,979
UBS	48,310,089
Brean Capital	46,183,563
State Street Bank & Trust	45,048,274
FTN Financial Capital Markets	43,977,600
Mizuho Securities	38,719,726
MFR Securities	33,622,093
Amherst Securities Group	32,158,797
TD Securities	29,570,977
Royal Bank of Canada	29,277,885
ABN Amro	28,810,340
CAPIS (Capital Institutional Services)	27,572,408
Daiwa Securities Group	17,913,722
Robert W. Baird & Company	17,638,228
Societe Generale Securities	16,565,099
Mitsubishi UFJ Securities	15,589,939
BNY Mellon	15,134,120
Stifel, Nicolaus & Company	14,798,944
SunTrust Robinson Humphrey	14,454,334
KeyBanc Capital Markets	12,661,243
First Tennessee	11,924,122
MF Global	10,420,978
Ramirez & Company	9,994,400
SG Americas Securities	9,937,517
Royal Bank of Scotland	9,796,045
All Other Brokers	140,820,703
Grand Totals, All Brokers	\$ 9,231,013,072